

Delta Electronics, Inc. 3Q 2024 Results

台達電子2024年第三季財報法人說明會

30 October 2024



- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**

本簡報財務數字係根據國際財務報導準則編製

- **Cumulative consolidated numbers have been reviewed by CPA**

合併數字經會計師核閱

3Q 2024 Financial Results

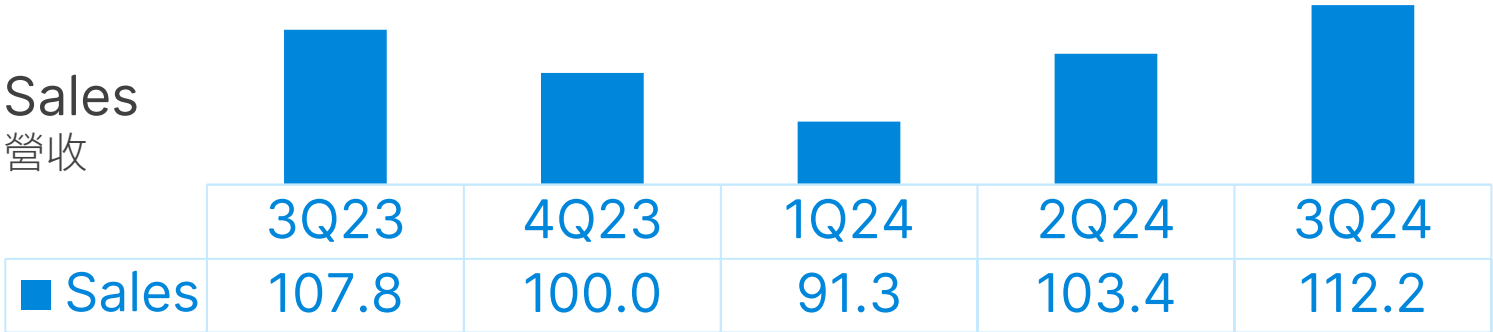
2024年第三季結算數字

Sales Revenues & Gross Profits

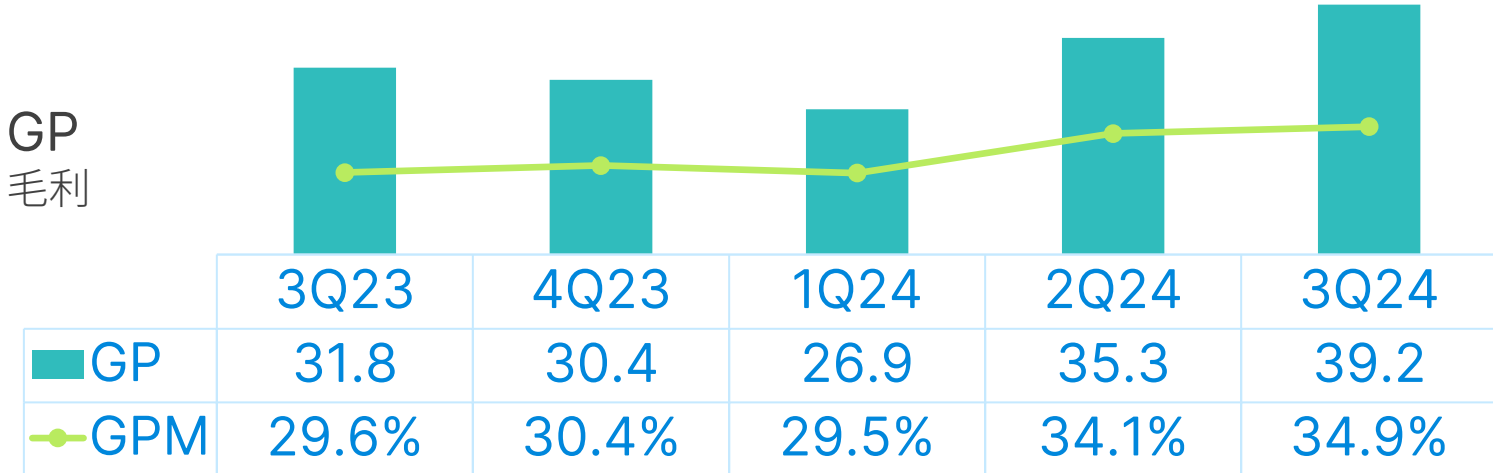
合併營收及毛利

NT\$ billion
新台幣十億元

Sales
營收



GP
毛利



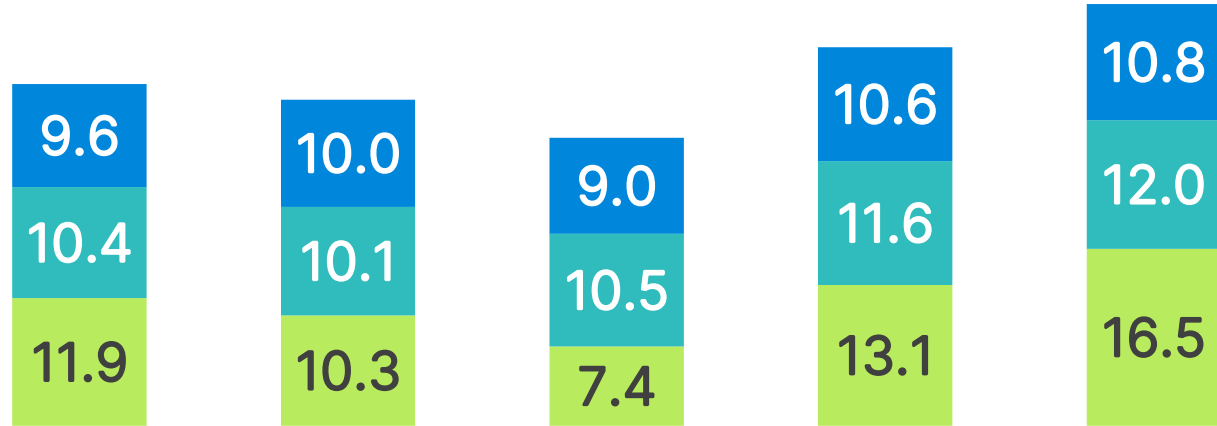
| | Y/Y 年對年 | Q/Q 季對季 |
|-------------|------------|------------|
| Sales 營收 | +4% | +8% |
| GP 毛利 | +23% | +11% |

Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

■ R&D
■ SG&A
■ OP



(% of sales)

| | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 |
|------|-------|-------|-------|-------|-------|
| R&D | 8.9% | 9.9% | 9.8% | 10.2% | 9.6% |
| SG&A | 9.6% | 10.1% | 11.6% | 11.2% | 10.6% |
| OPEX | 18.5% | 20.0% | 21.4% | 21.4% | 20.3% |
| OPM | 11.0% | 10.4% | 8.1% | 12.7% | 14.6% |

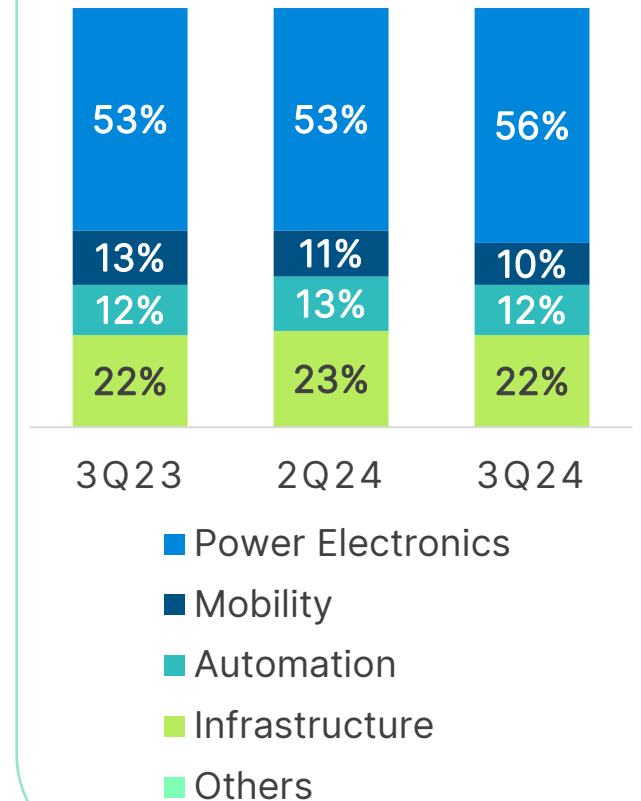
| | Y/Y 年對年 | Q/Q 季對季 |
|---------------|------------|------------|
| R&D 研發費用 | +13% | +2% |
| SG&A 銷管費用 | +15% | +3% |
| OPEX 總營業費用 | +14% | +3% |
| OP 營業淨利 | +38% | +25% |

Performance by Segment

主要部門表現

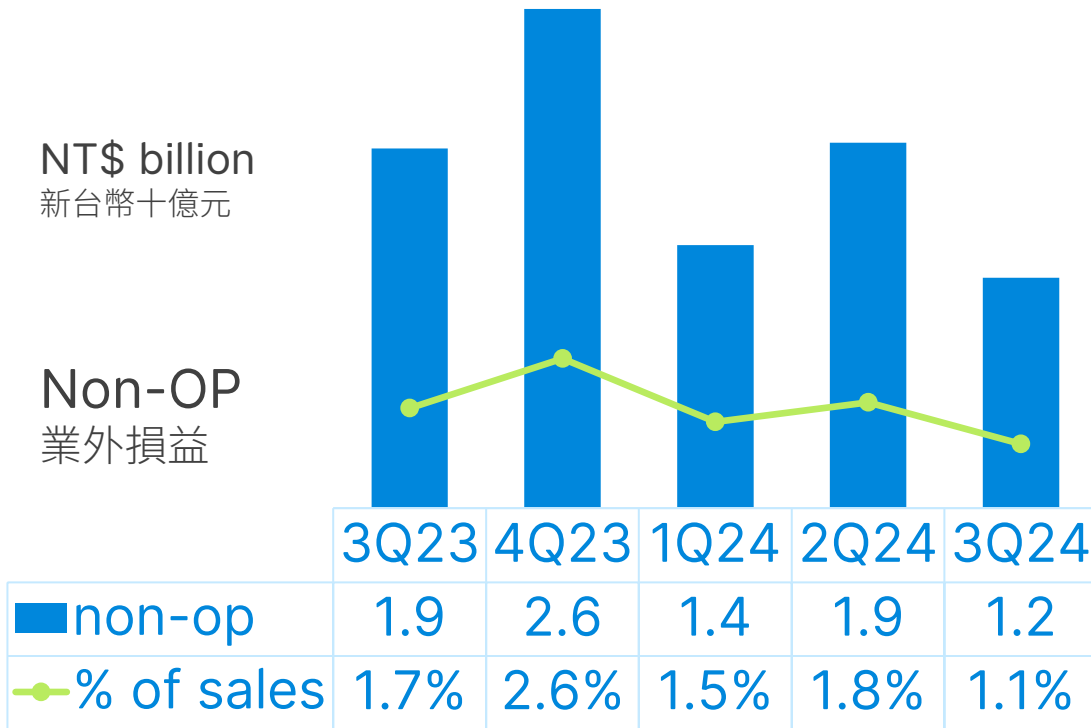
| NT\$ million 新台幣百萬元 | Sales | Y/Y | Q/Q | Profits | Y/Y | Q/Q |
|-----------------------------|--------|------|------|---------|------|------|
| Power Electronics 電源及零組件 | 62,335 | +10% | +13% | 13,976 | +37% | +24% |
| Mobility 交通 | 11,776 | -15% | +4% | 272 | -50% | +0% |
| Automation 自動化 | 13,360 | +1% | -2% | 347 | -40% | -40% |
| Infrastructure 基礎設施 | 24,604 | +2% | +6% | 1,828 | 214% | 87% |

Sales%
營收佔比



Non-operating Profits

業外損益



*包含透過損益按公允價值衡量之有價證券已實現及未實現評價損益、股利收入、採用權益法認列之投資損益及處分損益等

*The item includes realized and unrealized evaluations of gains or losses from financial assets at fair value through profit or loss, dividend income, share of profit(loss) of associates accounted for under the equity, and gain (loss) on disposal of associates accounted for under the equity, etc.

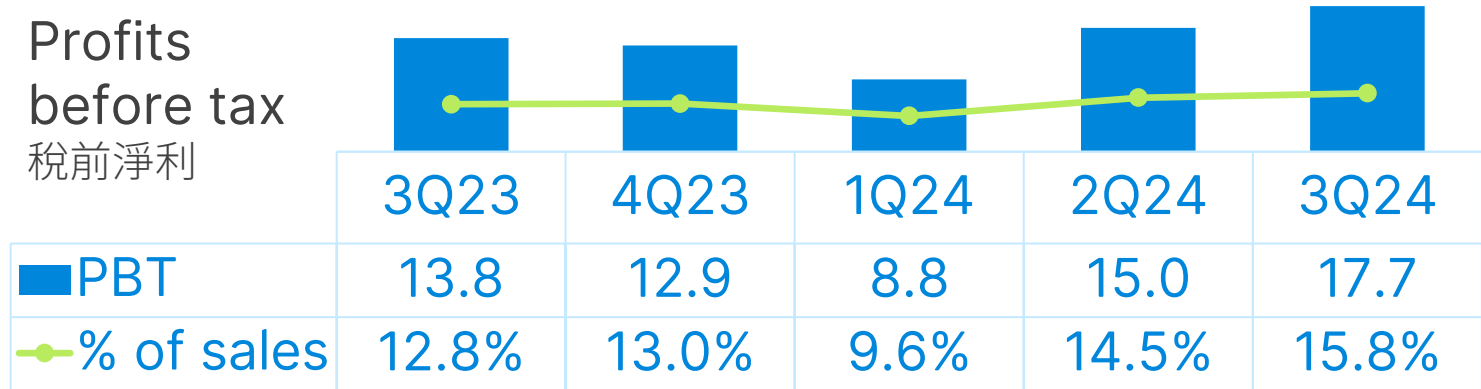
| NT\$ million 新台幣百萬元 | 3Q23 | 2Q24 | 3Q24 |
|---|-------|-------|-------|
| Gains or losses from investment* 投資損益* | 320 | 129 | 54 |
| Interest income 利息收益 | 206 | 539 | 521 |
| FX income and valuation of FX forward 滙兌損益及遠匯評價損益等 | 537 | 395 | (158) |
| Others 其他 | 811 | 840 | 835 |
| Total 合計 | 1,874 | 1,903 | 1,252 |

Profits before Tax v.s EBITDA

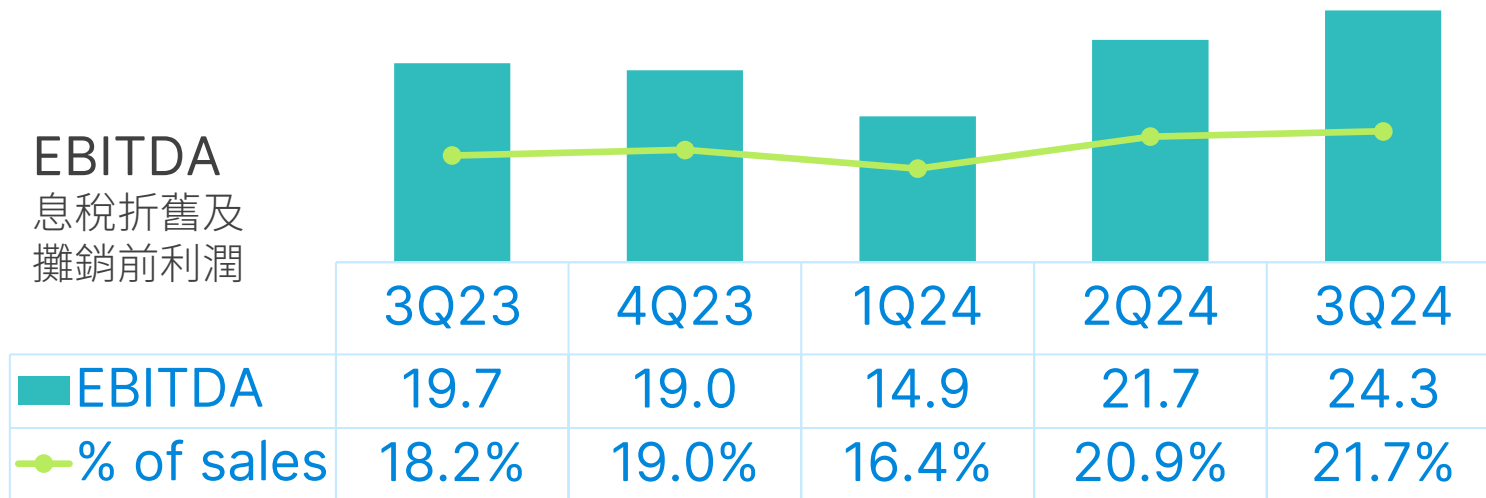
稅前淨利及息稅折舊及攤銷前利潤

NT\$ billion
新台幣十億元

Profits before tax
稅前淨利



EBITDA
息稅折舊及攤銷前利潤



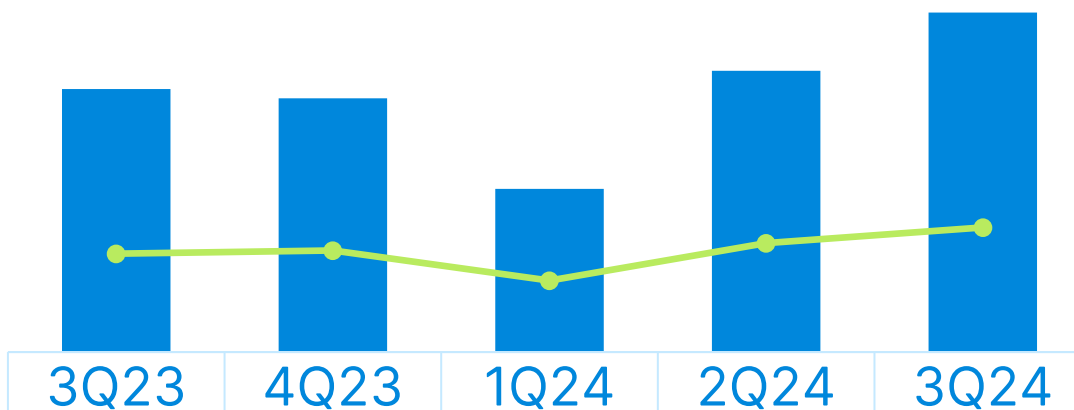
| | Y/Y 年對年 | Q/Q 季對季 |
|----------------------------|-------------|-------------|
| Profits before tax 稅前淨利 | +28% | +18% |
| EBITDA 息稅折舊及攤銷前利潤 | +24% | +12% |

Net Profits after Tax

稅後淨利

NT\$ billion
新台幣十億元

Net profits
after tax
稅後淨利



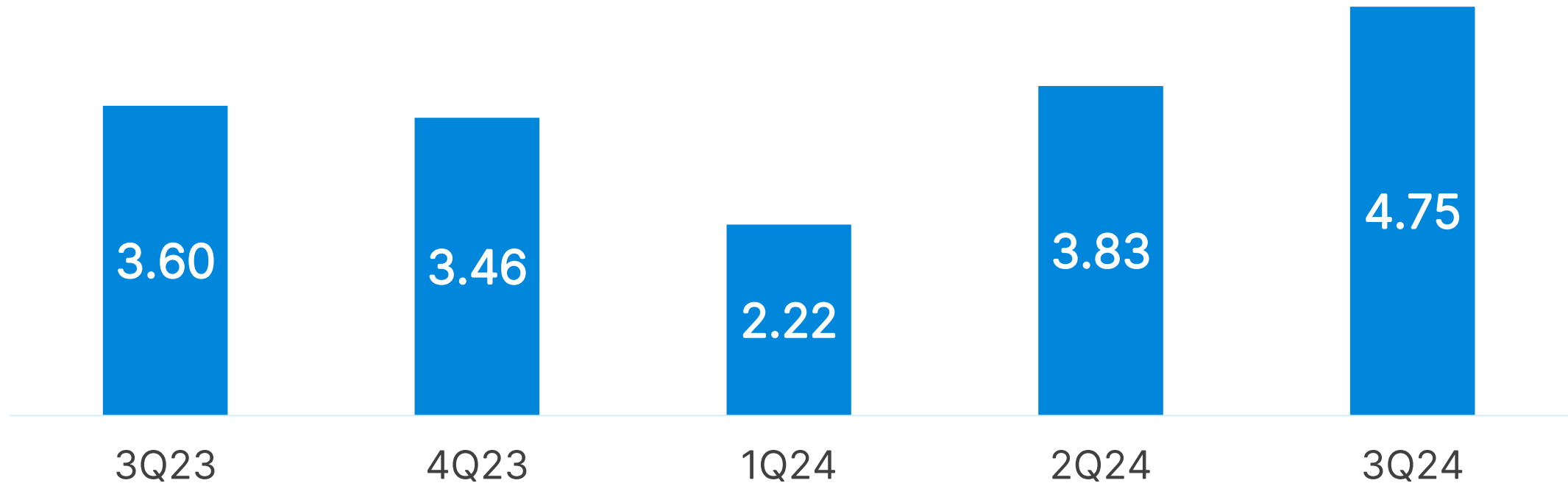
| | | | | | |
|---------|------|------|------|------|-------|
| ■ 稅後淨利 | 9.3 | 9.0 | 5.8 | 9.9 | 12.4 |
| ● 稅後淨利率 | 8.7% | 9.0% | 6.3% | 9.6% | 11.0% |

| | Y/Y 年對年 | Q/Q 季對季 |
|-----------------------|-------------|-------------|
| Net profits after tax | +32% | +24% |

| NT\$ million 新台幣百萬元 | 3Q23 | 2Q24 | 3Q24 |
|-----------------------------------|---------|---------|---------|
| Profit before income tax 稅前淨利 | 13,771 | 15,036 | 17,675 |
| Income tax 所得稅 | (2,741) | (3,082) | (3,528) |
| Non-controlling interest 非控制權益 | (1,667) | (2,006) | (1,808) |
| Net profit after tax 稅後淨利 | 9,363 | 9,948 | 12,339 |

EPS 每股淨利

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。

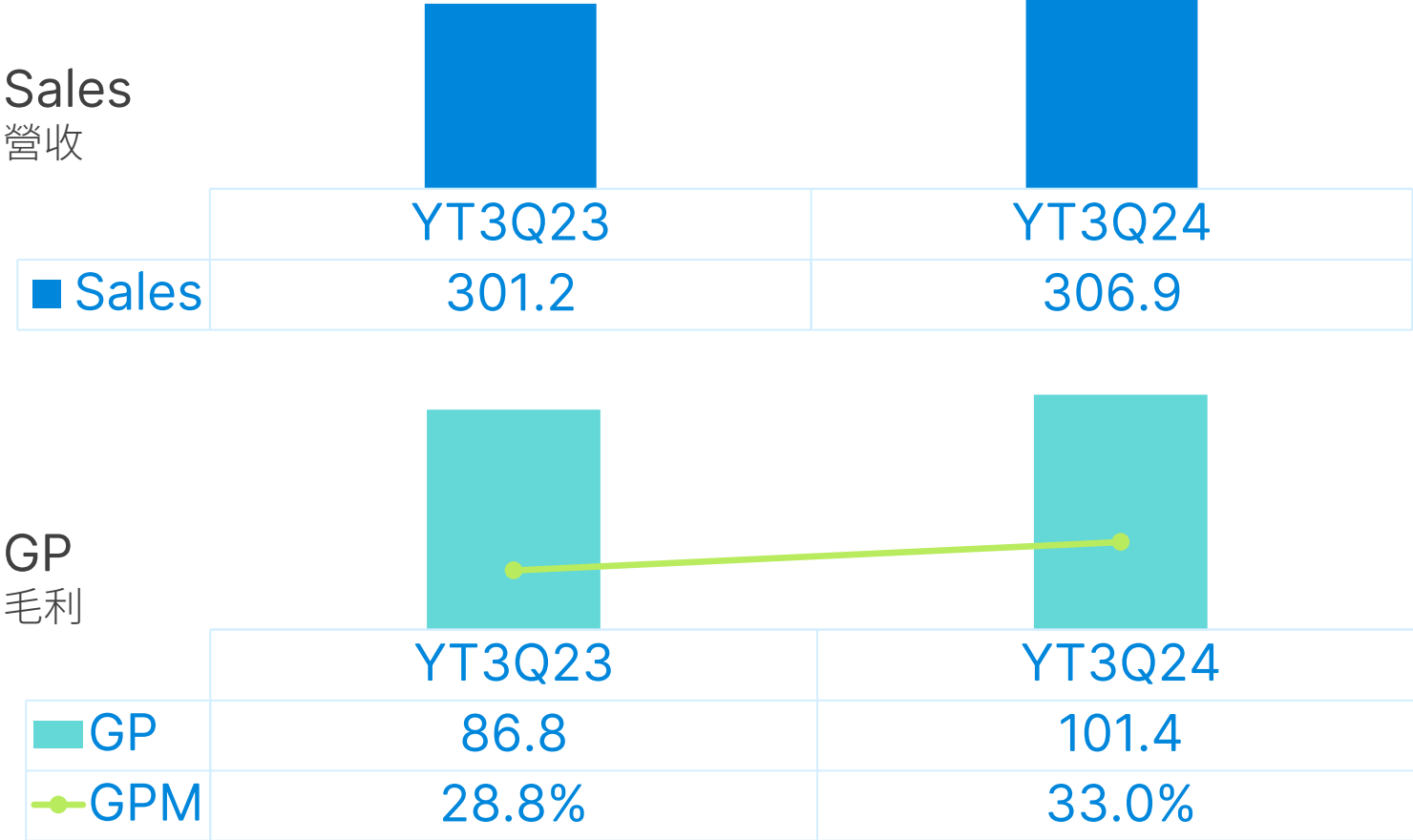
YT3Q 2024 Financial Results

2024年前三季結算數字

Sales Revenues & Gross Profits

合併營收及毛利

NT\$ billion
新台幣十億元



| Y/Y 年對年 | |
|-------------|------|
| Sales 營收 | +2% |
| GP 毛利 | +17% |



Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

- R&D
- SG&A
- OP



(% of sales)

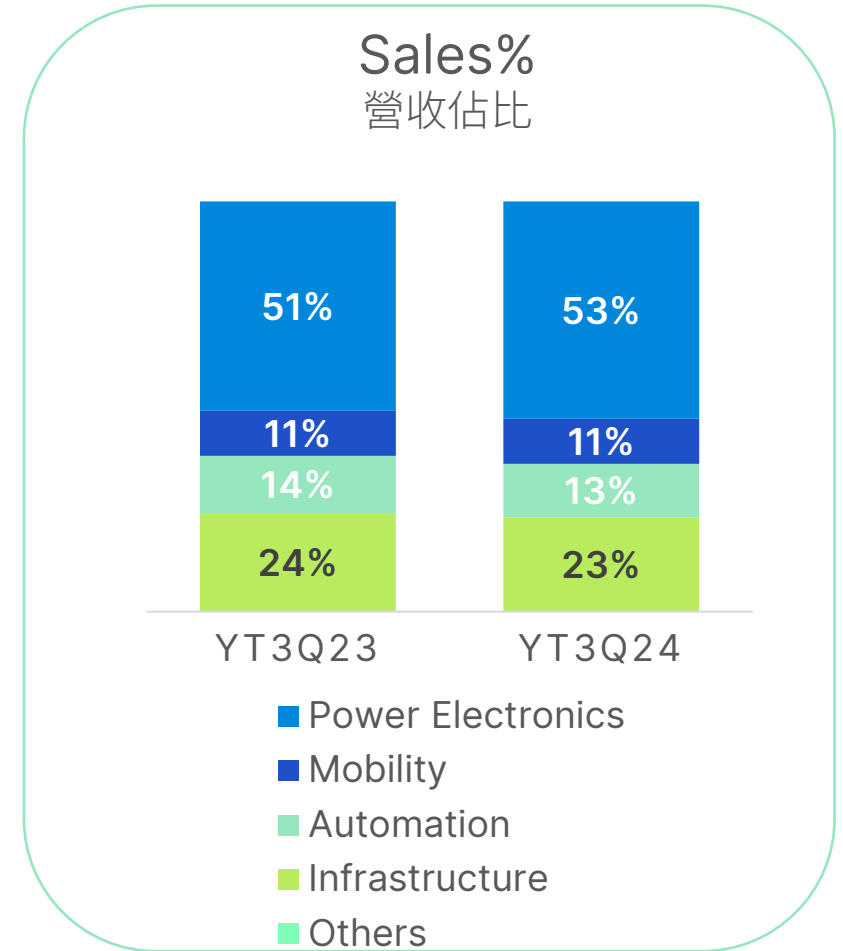
| | YT3Q23 | YT3Q24 |
|------|--------|--------|
| R&D | 8.7% | 9.9% |
| SG&A | 10.0% | 11.1% |
| OPEX | 18.7% | 21.0% |
| OPM | 10.2% | 12.0% |

| | Y/Y 年對年 |
|---------------|------------|
| R&D 研發費用 | +16% |
| SG&A 銷管費用 | +13% |
| OPEX 總營業費用 | +15% |
| OP 營業淨利 | +21% |

Performance by Segment

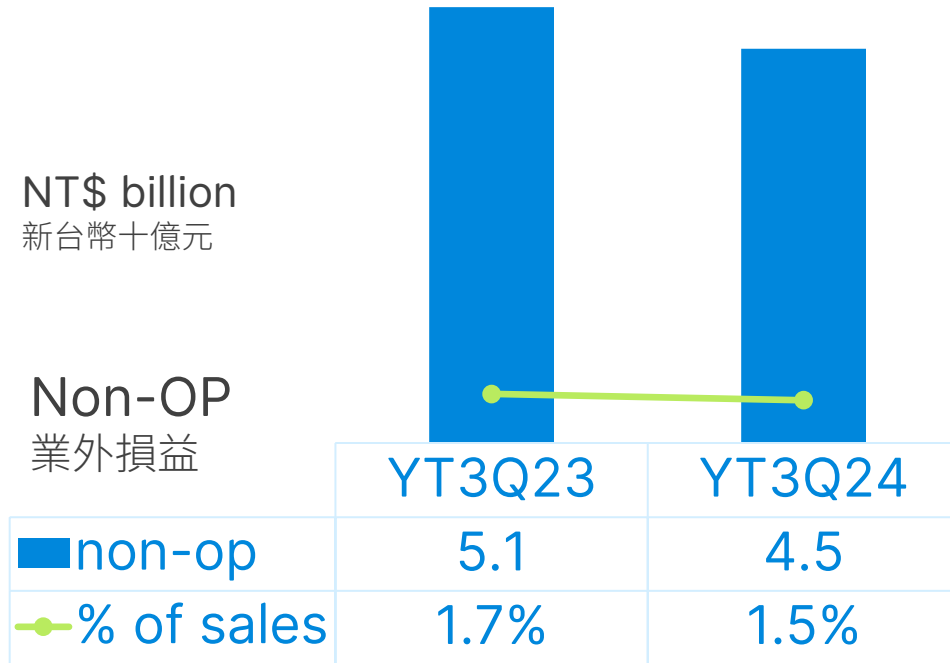
主要部門表現

| NT\$ million 新台幣百萬元 | Sales | Y/Y | Profits | Y/Y |
|-----------------------------|---------|-----|---------|------|
| Power Electronics 電源及零組件 | 164,409 | +7% | 32,546 | +26% |
| Mobility 交通 | 33,576 | +1% | 718 | -21% |
| Automation 自動化 | 38,830 | -7% | 983 | -42% |
| Infrastructure 基礎設施 | 69,732 | -4% | 2,703 | +21% |



Non-operating Profits

業外損益



*包含透過損益按公允價值衡量之有價證券已實現及未實現評價損益、股利收入、採用權益法認列之投資損益及處分損益等

*The item includes realized and unrealized evaluations of gains or losses from financial assets at fair value through profit or loss, dividend income, share of profit(loss) of associates accounted for under the equity, and gain (loss) on disposal of associates accounted for under the equity, etc.

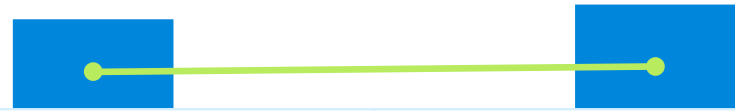
| NT\$ million 新台幣百萬元 | YT3Q23 | YT3Q24 |
|---|--------------|--------------|
| Gains or losses from investment* 投資損益* | 1,141 | 188 |
| Interest income 利息收益 | 529 | 1,421 |
| FX income and valuation of FX forward 滙兌損益及遠滙評價損益等 | 971 | 467 |
| Others 其他 | 2,451 | 2,450 |
| Total 合計 | 5,092 | 4,526 |

Profits before Tax v.s EBITDA

稅前淨利及息稅折舊及攤銷前利潤

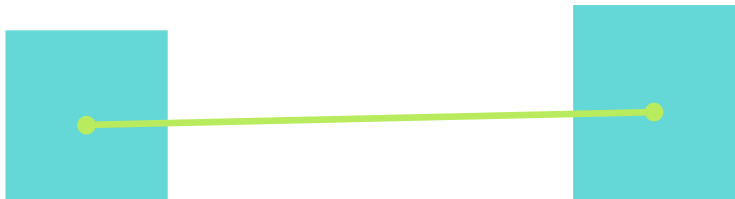
NT\$ billion
新台幣十億元

Profits
before tax
稅前淨利



| | YT3Q23 | YT3Q24 |
|------------|--------|--------|
| PBT | 35.7 | 41.5 |
| % of sales | 11.8% | 13.5% |

EBITDA
息稅折舊及
攤銷前利潤



| | YT3Q23 | YT3Q24 |
|------------|--------|--------|
| EBITDA | 52.4 | 60.9 |
| % of sales | 17.4% | 19.8% |

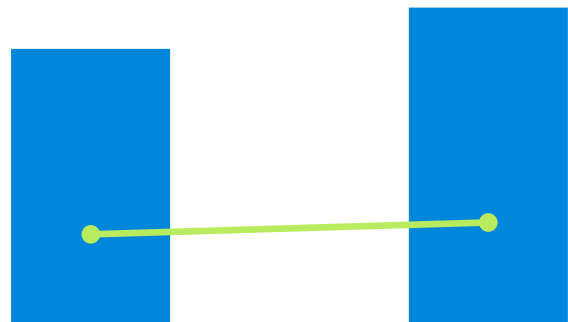
| | Y/Y 年對年 |
|-------------------------------|-------------|
| Profits before tax 稅前淨利 | +16% |
| EBITDA 息稅折舊及 攤銷前利潤 | +16% |

Net Profits after Tax

稅後淨利

NT\$ billion
新台幣十億元

Net profits
after tax
稅後淨利



| | YT3Q23 | YT3Q24 |
|-------------------------|--------|--------|
| ■ Net profits after tax | 24.4 | 28.1 |
| ● % of sales | 8.1% | 9.1% |

Y/Y
年對年

Net profits
after tax

+15%

NT\$ million
新台幣百萬元

YT3Q23

YT3Q24

Profit before income tax
稅前淨利

35,678

41,476

Income tax
所得稅

(7,154)

(8,408)

Non-controlling interest
非控制權益

(4,105)

(5,017)

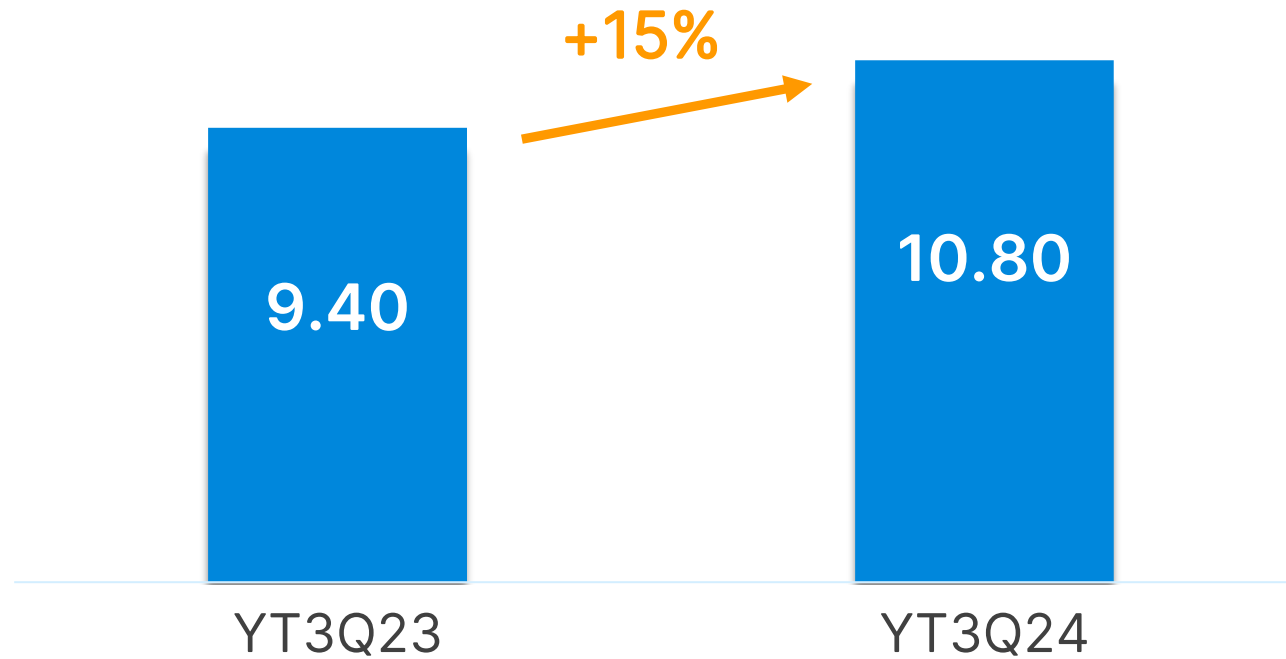
Net profit after tax
稅後淨利

24,419

28,051

EPS 每股淨利

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。

Business Categories

業務範疇



Power Electronics 電源及零組件

- Components
零組件
- Power and System
電源及系統
- Fans & Thermal Management
風扇與散熱管理

Mobility 交通

- EV Powertrain System
電動車動力系統

Automation 自動化

- Industrial Automation
工業自動化
- Building Automation
樓宇自動化

Infrastructure 基礎設施

- ICT Infrastructure
資通訊基礎設施
- Energy Infrastructure
能源基礎設施
- Display
視訊系統

Smarter. Greener. Together.

